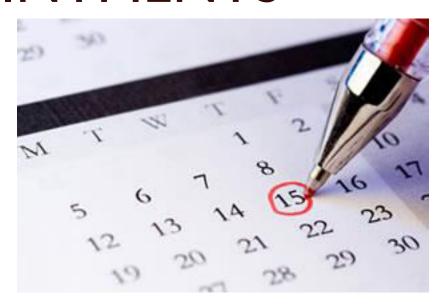
GENERAL ENGLISH Lesson 5 – MAKING APPOINTMENTS



Introduction



Business people meet with clients, suppliers, and owners, managers others on a regular basis. Making an appointment can be complicated if two people are very busy. How do you find a time that is convenient for both of you? Arranging those meeting times is the target language for this lesson.

Useful Expressions

Politely asking for a meeting

- If possible, I would like to come by and see you [tomorrow]?
- I was wondering if we could get together [on Tuesday]?
- Do you think we could get together [next week]?
- Do you mind if we get together [sometime]?
- Could I visit you [later today]?
- Could I meet with you about this?
- Can we get together and talk about this?
- Is there a good time for us to get together [on Monday]?

Activity I. Replace the words in the brackets with other time expressions.

Useful Expressions

Suggesting a time and date:								
Could we meet at	on	the	of	?				
Could we meet at 10AM on Mond	ay the 3rd of Ju	ıly?						
Could we								
Can we								
Is it possible to								
I'd like to see you at [time and date]								
Would [time and date] be good	for you?							

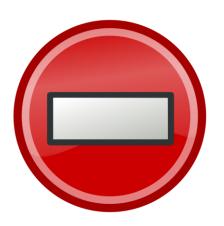
*** \mathbf{on} - day **the** - date \mathbf{of} - month



Useful Expressions

Rejecting a time and date:

- I'm sorry, I've got another meeting then.
- I'm afraid I can't, I'm out of town that day.
- I wish I could, but . . .
- [Date/time] is not good for me, I'm sorry.



Suggesting an alternative time and date:

- How about [next Friday], instead?
- Maybe [11:00 a.m.], instead?
- How about . . .
- Could you do it at ...

Useful Expressions

Agreeing to a time and date:

- That's fine. I'll see you then.
- That sounds fine/good/great/super to me.
- Yes, lets try that.
- Perfect, let's do it then.
- Perfect, let's do that.





Useful Expressions

You can cancel an appointment as follows:

- Unfortunately, due to some unforeseen business, I will be unable to keep our appointment for tomorrow afternoon.
- Would it be possible to arrange another time later in the week?
- I'm afraid that I have to cancel our meeting on [Wednesday,] as something unexpected has come up.
- You know we were going to meet [next Friday[? Well, I'm very sorry, but something urgent has come up.
- I'm afraid that I'm not going to be able to meet you after all. Can we fix another time?

Lesson 9 – Expressing Opinions

Dialogue

A: Hello, Mr. Zain? This is Henry Chu over at Hitachi.

B: Hello Henry, what can I do for you?

A: I was wondering if we could get together on Tuesday to talk about the *specs** on the relays you ordered.

B: Tuesday sounds fine to me, what time is good for you?

A: How about 2 p.m.?

B: I'm sorry, I've got to meet with Mr. al Ghazi then, but any other time is fine.

A: Can we try 3 p.m. then?

B: That's perfect, see you then.

A: Thank you Mr. Zain, I'll see you Tuesday then, at 3 p.m.**

^{*} specs are short for specifications - or details

^{**} repeat the time to confirm agreement -this is not always done

Lesson 9 – Expressing Opinions

Exercise

Activity II. Practice the dialog with the people in the table below. Use the full dialog from slide number 8.

person	Anna Shope	Michael Greg	Thomas Chen	Mohammed al Faisal
company	Sumatra Sprocket	Rio Conveyor Systems	Software Advisors, Inc.	Panama Banking Trust
calling	Victor Lee	Jimmy Gale	Yun-Ja Yee	Roberto Soto
reason for appointment	production problems with your order	show you some new more- efficient conveyors	demonstrate the latest in project management software	restructuring the trust for your children
first suggested date and time	Tuesday at 5 p.m.	the 12th at 11 a.m.	next Monday at 2 p.m.	tomorrow at 6:30 p.m.
agreed date and time	6 p.m.	the 14th at noon	Tuesday at 2 p.m.	5:30 p.m.

Lesson 9 – Expressing Opinions

Useful Tips

Tip#I

You're not going to understand everything that a native speaker says to you at all times. But don't worry and don't be afraid to tell them that you haven't understood. The most important thing is that you make your appointment.

Tip # 2

Write down everything you want to say in English before making your appointment so you won't have to worry about forgetting anything.

Next Lesson: DESCRIBING PRODUCTS AND SERVICES

The End